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#### **Ouestions:**

- In "The Relationship between Time Perspective and Financial Risk Tolerance in Young Adults" by Ryack and Sheikh, Financial Risk Tolerance is
  - Not associated with time perspective.
  - The same for all clients.
  - Lower for clients who are more likely to invest in equities over less risky investments.
  - d. An individual's willingness to accept uncertainty in financial settings where there is the possibility of a negative outcome.
- In the analysis of risk tolerance in young adults, Ryack and Sheikh find that females exhibit
  - a. Higher financial risk tolerance than males.
  - b. The same financial risk tolerance as males.
  - c. Lower financial risk tolerance than males.
  - Zero financial risk tolerance.
- The Financial Risk Tolerance study by Ryack and Sheikh reports that
  - Present time perspective accounts for a large amount of variance in financial risk tolerance beyond other variables such as gender, income and financial knowledge and experience.
  - Future time perspective accounts for a large amount of variance in financial risk tolerance beyond other variables such as gender, income and financial knowledge and experience.
  - c. Both present time perspective and future time perspective account for a large amount of variance in financial risk tolerance beyond other variables such as gender, income and financial knowledge and experience.
  - d. Neither present time perspective nor future time perspective account for a large amount of variance in financial risk tolerance beyond other variables such as gender, income and financial knowledge and experience.
- In "Financial Adviser Users and Financial Literacy", Balasubramnian and Brisker (2016) find that nearly percent of those surveyed in the 2012 National Financial Capability Study have consulted with a financial adviser.
  - a. 12%
  - b. 21%
  - c. 32%
  - d. 53%
- 5. In their analysis, Balasubramnian and Brisker find which type of financial adviser do not significantly impact the financial literacy of their clients?
  - Savings and Investments
  - b. Loans and Mortgages
  - c. Insurance
  - d. Tax Planning

- 6. Balasubramnian and Brisker find that debt counselors do not seem to improve the financial literacy of their clients. What reasons do they attribute for this?
  - These clients have lower financial literacy to start with
  - These clients have lower learning ability and do not learn from their experiences
  - Debt counseling does not provide adequate opportunities to increase financial literacy
  - d. a and o
- In "Investment Strategies When Selecting Sustainable Firms" by Shank and Shockey, which of the following is NOT one of the commonly accepted metrics for measuring investment portfolio performance on a risk-adjusted basis:
  - a. Sharpe Ratio
  - b. Jensen's Alpha
  - c. Treynor Measure
  - d. Markowitz Measure
- The results of Shank and Shockey's study show superior portfolio performance on a risk-adjusted basis over the past ten years for which of the following portfolios studied:
  - Dow Jones Sustainability Index (DJSI) Annual Supersector leaders
  - b. The entire DJSI
  - The Dow Jones Sustainability Index World Diversified (W1SG1)
  - d. The Dow Jones Social Responsibility Index (DJSRI)
- For sustainability-focused investors that seek to select firms appropriate for their investment goals (and likely to outperform general sustainability and general market benchmarks), an active investing strategy would (Shank and Shockey):
  - a. Choose firms with good sustainability metrics
  - Choose firms that publish a separate sustainability report
  - Choose firms with good environmental records
  - Choose firms that are shown to be making a longterm strategic commitment to sustainability
- The primary implication of the results of the Shank and Shockey study is:
  - A passive investment in a sustainability index fund is best for individual investors
  - A passive investment in the S&P 500 index fund is best for individual investors
  - An active investment strategy could be used by individual investors to select only those sustainable firms that have been identified as industry leaders (by DJSI) to earn excess returns
  - d. An active investment strategy could be used by individual investors to select all firms included in the DJSI to earn excess returns

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